



European Meat Producer: UK and Ireland Supply Chain Redesign & Tendering

OBJECTIVES

- Our client had recently acquired a large UK and Ireland food manufacturing businesses comprising feed mills, hatcheries and over 30 meat processing factories from N Scotland to Cornwall.
- Logistics operations had previously been managed at site level, largely independently of each other
- Working with the client team Consilium define were tasked with designing an optimal, centrally co-ordinated logistics network covering UK and Ireland, incorporating European and International imports and exports (with an appropriate set of KPIs to manage performance).
- Consilium were also tasked with managing the 3PL outsource tendering process involving 49 logistics service providers
- Furthermore, Consilium were to define requirements, tender and facilitate the selection of a corporate performance management system to provide a single set of KPIs

RESULTS

- An estimated £8.2m annual savings in logistics costs, equating to approximately 11% reduction

SOLUTION

- An agreed baseline cost and volumetrics for the entire operations (never before reported)
- A business case for change, signed off at UK plc board level
- A network design consisting regionally focussed hauliers operating through 5 UK and 1 Irish DC / Cross-dock facilities
- A shortlist of preferred 3PL service providers to operate the transport and storage/cross-docking in each area
- Defined common set of consistent KPIs for managing cost and service
- A preferred software vendor for the KPI project

