

Foodservice Wholesale European Consolidation Feasibility Study



OBJECTIVES & CHALLENGE

The client is a leading foodservice company delivering quality ingredients, finished products and equipment to the catering industry.

Consilium were invited to evaluate the feasibility of European Consolidation, excluding Ireland and Iceland.

It was necessary that Consilium approach this with a proven logical method in order to:

- Correctly interpret client requirements
- Enhance understanding of the client operation
- Validate assumptions and concepts

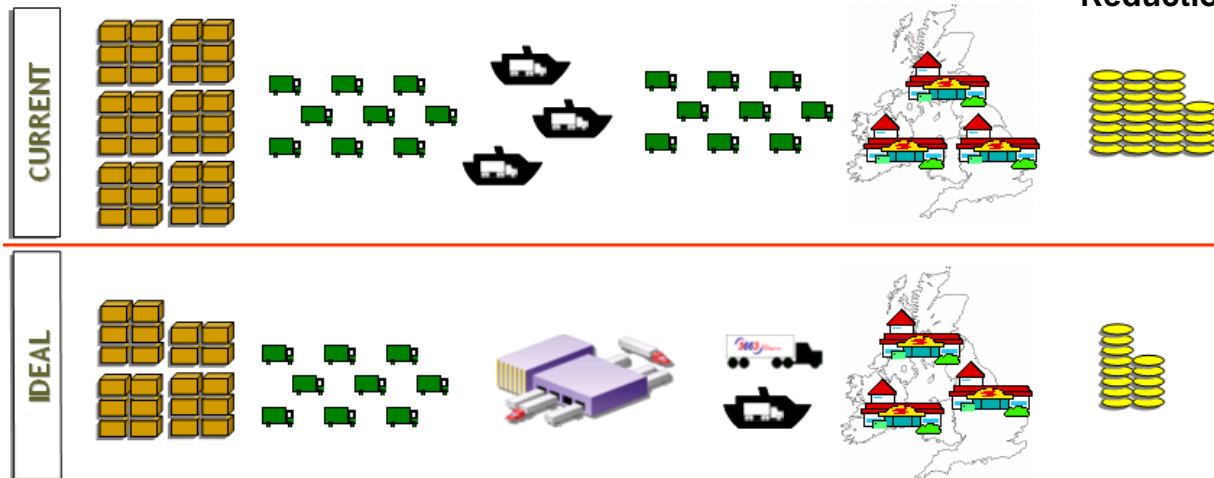
SOLUTION & RESULTS

Outline provided for:

- Order Placement Process
- Collection Process
- Consolidation Centre Method of Operation
- Size of building planned against predicted number of loads
- Labour capacity planned against inbound process volume

Depot benefits:

- Reduced inventory
- Reduced cost of product (& therefore increased margin)
- No change to ordering system required
- Reduction of transport spend through management



The study identified potentially significant savings:

- Derived from difference between current delivered cost of product & ex-factory cost of product
- Weighed up against predicted transportation & consolidation costs