



OBJECTIVES

- Our client is the UK's leading egg producer with additional operations in milling (bird feed), and tankers
- Current turnover is in excess of £350 million, serving retailers (eggs) and manufacturers (liquid).
- Key customers include Tesco, Sainsbury, M&S, MacDonalds, Co-op and ASDA, delivering to RDCs and select stores.
- Transport spend was around £22 million per annum
- Consilium was engaged to identify reductions in transportation costs

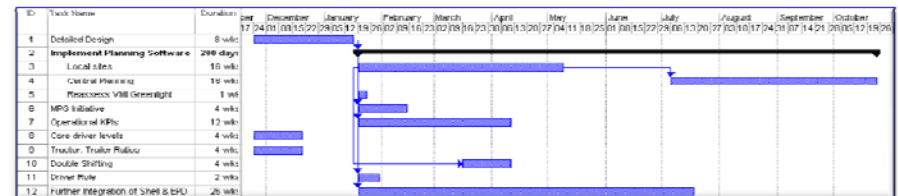
SOLUTION

We recommended seven initiatives that would reduce cost and improve operational efficiency:

- 1) Introduction of route planning software for all transport to reduce truck miles, increase vehicle utilisation and fill.
- 2) Centralisation of transport planning to increase vehicle utilisation
- 3) Increase MPG levels through driver assessments and training
- 4) Introduce a balanced scorecard of Operational Transport KPIs to improve control and subsequently performance
- 5) Assessing Core Driver levels vs. Agency levels to reduce premium on agency costs
- 6) Reducing the Tractor to Trailer ratio to reduce trailers in the fleet
- 7) Double-shifting vehicles to improve vehicle usage and reduce fleet size

RESULTS

- £2.6m (12%) annual savings from transport spend identified
 - Fuel (16%)
 - Repairs and Sundries (13%)
 - Vehicle Cost (24%)
 - Haulage (2%)
 - Wages (13%)
 - Agency/Casual Labour (9%)
 - RFL & Insurance (12%)
 - Depreciation (13%)



26 week implementation programme

